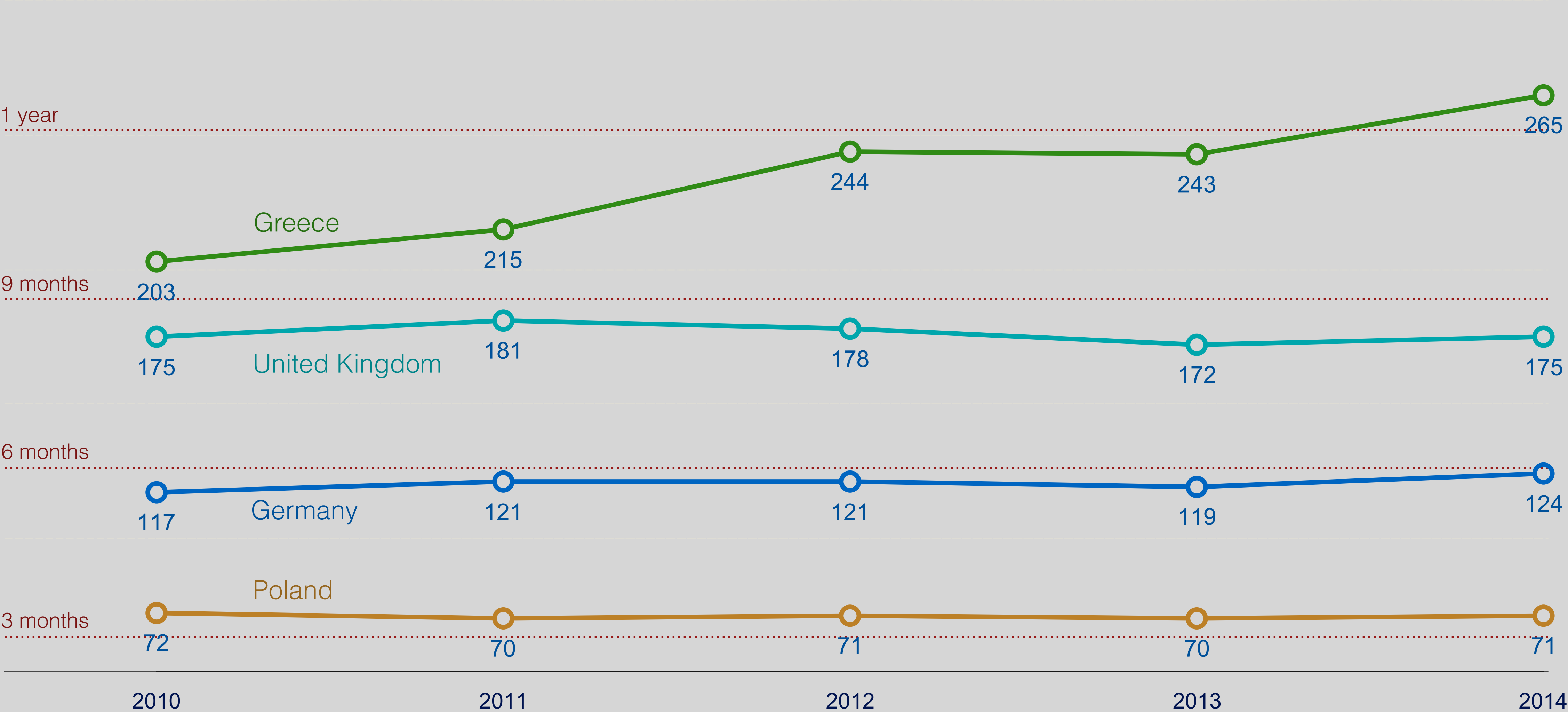


Tackling deficits using data.

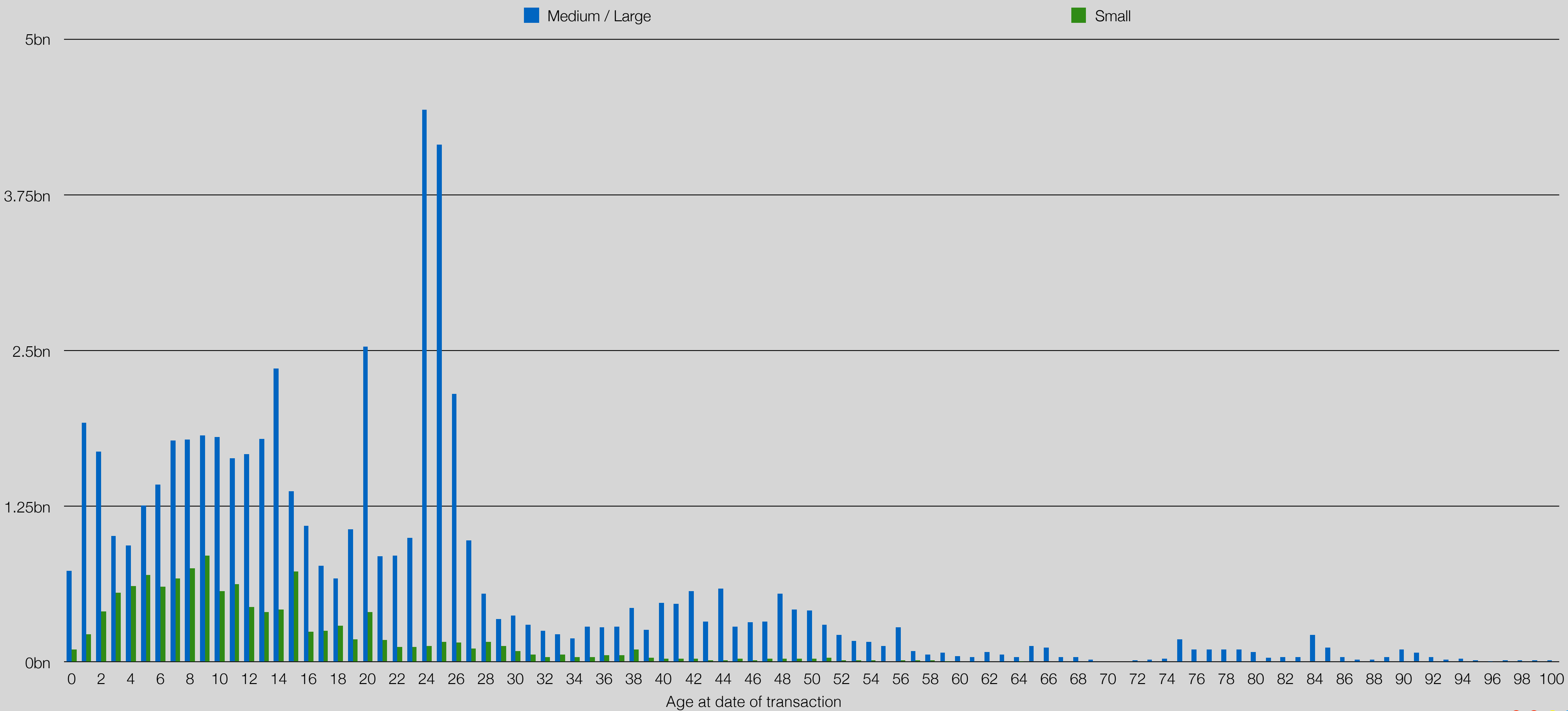
Spend Network 

Making sense of the world's spending data

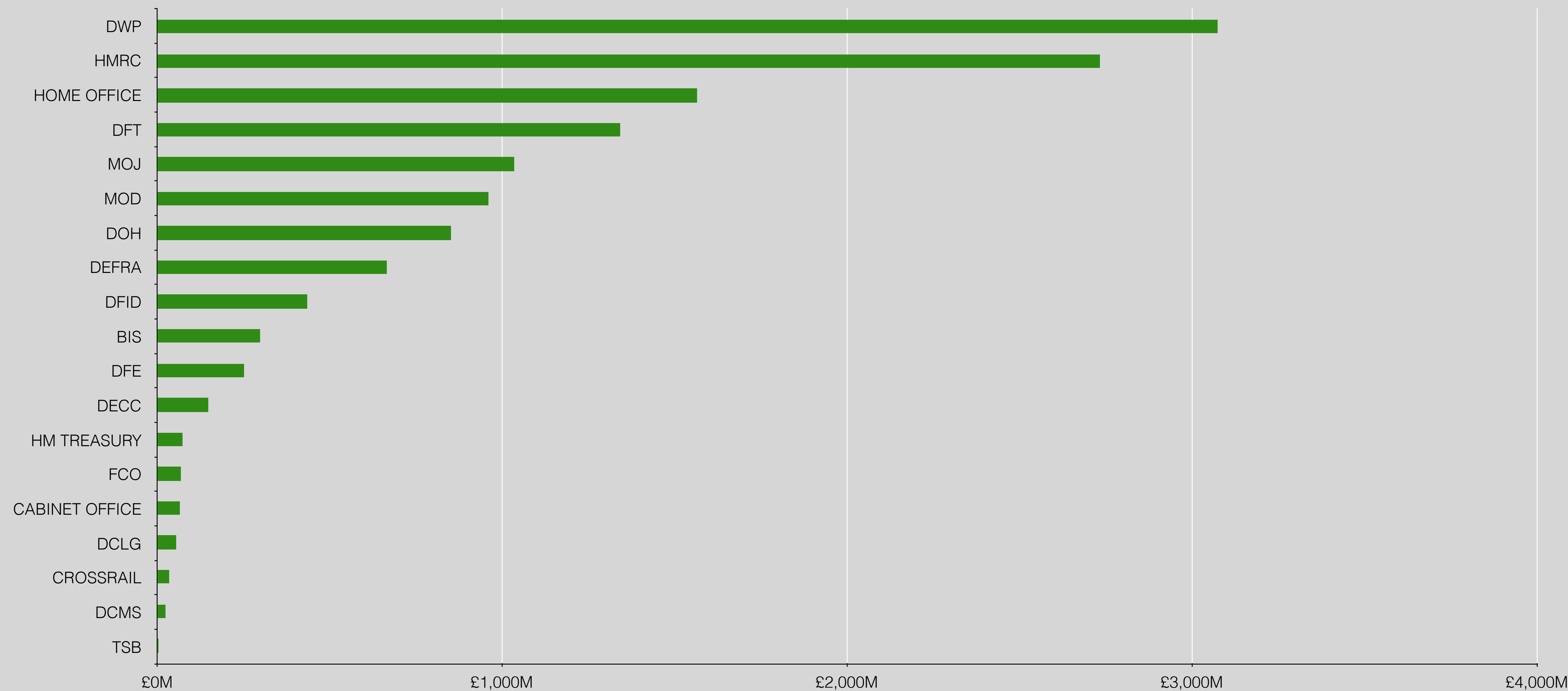
Average working days to complete a tender



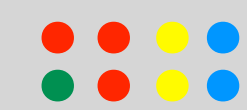
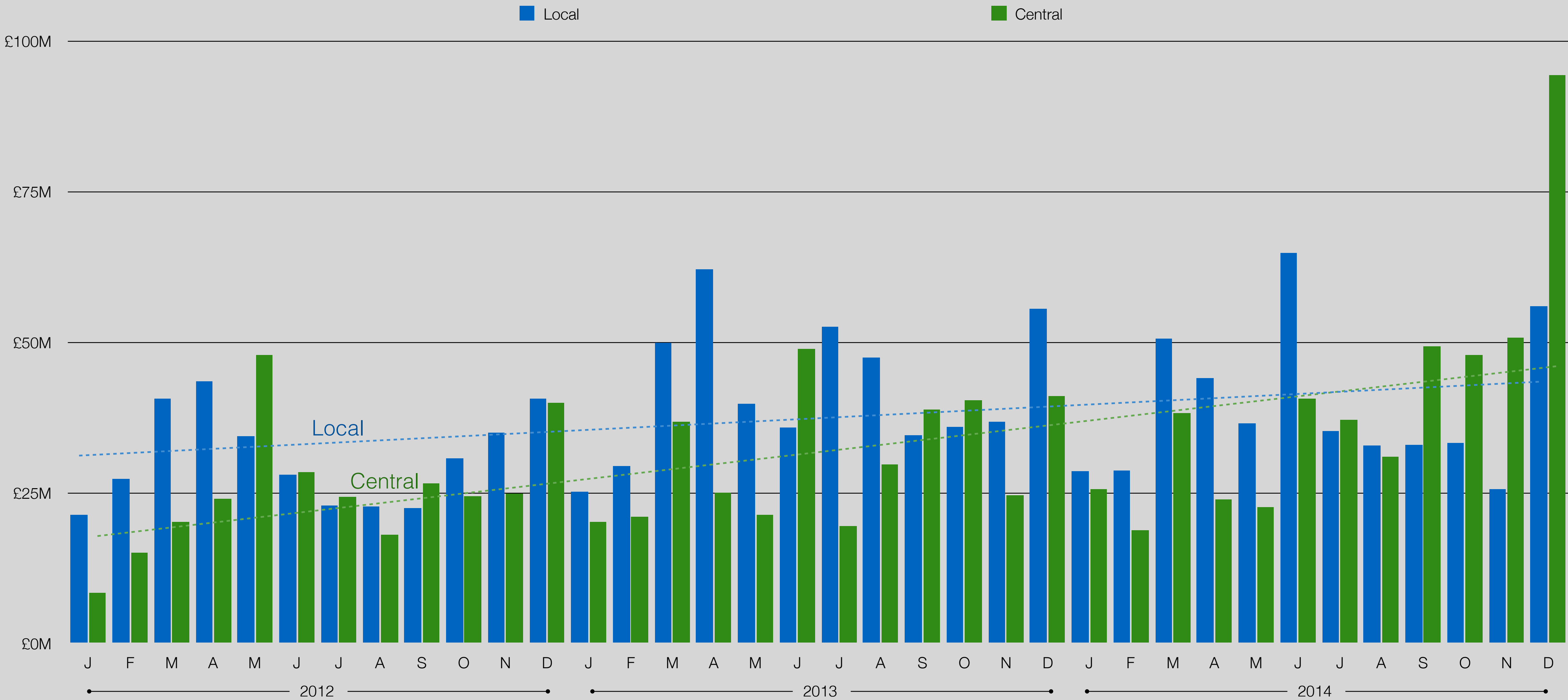
Spend: med/large vs small companies by age



Professional and IT services: 2012 - '14



Local vs Central Spend with Capita



Local govt: spend with small companies

Total spend
with small
companies
(2011 -14)

£1.1bn

Total spend
with 20
largest
companies
(2011 -14)

£990m

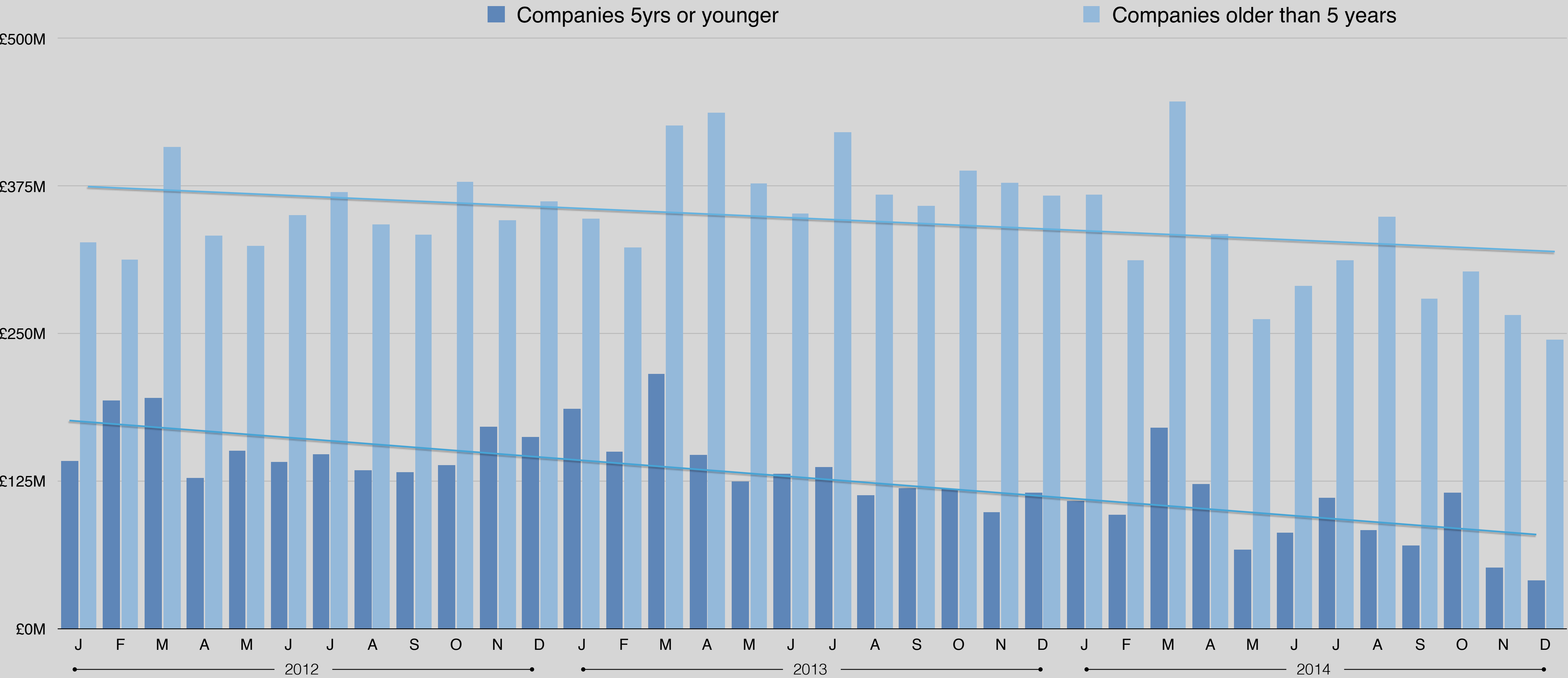
Published Council spend with companies
2011 - 2014

£89.1bn

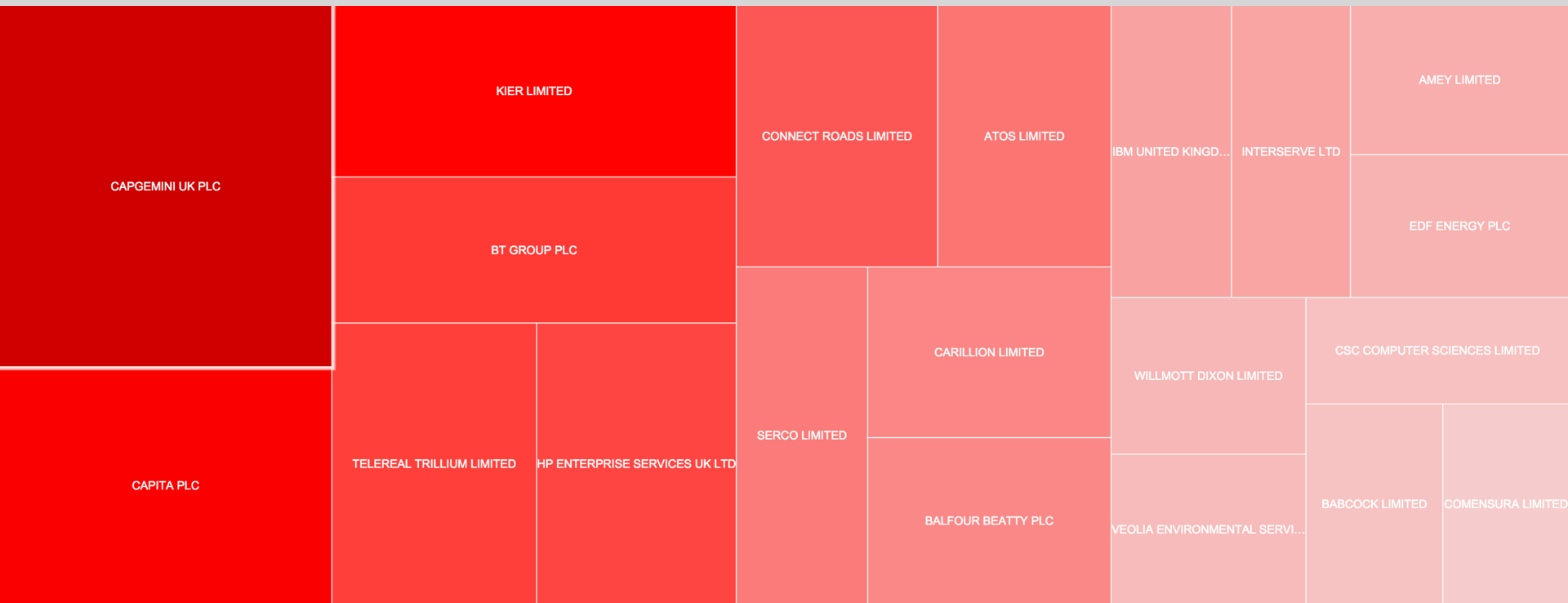
Number of small suppliers serving Councils
2011-2014

78,128

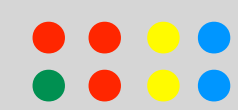
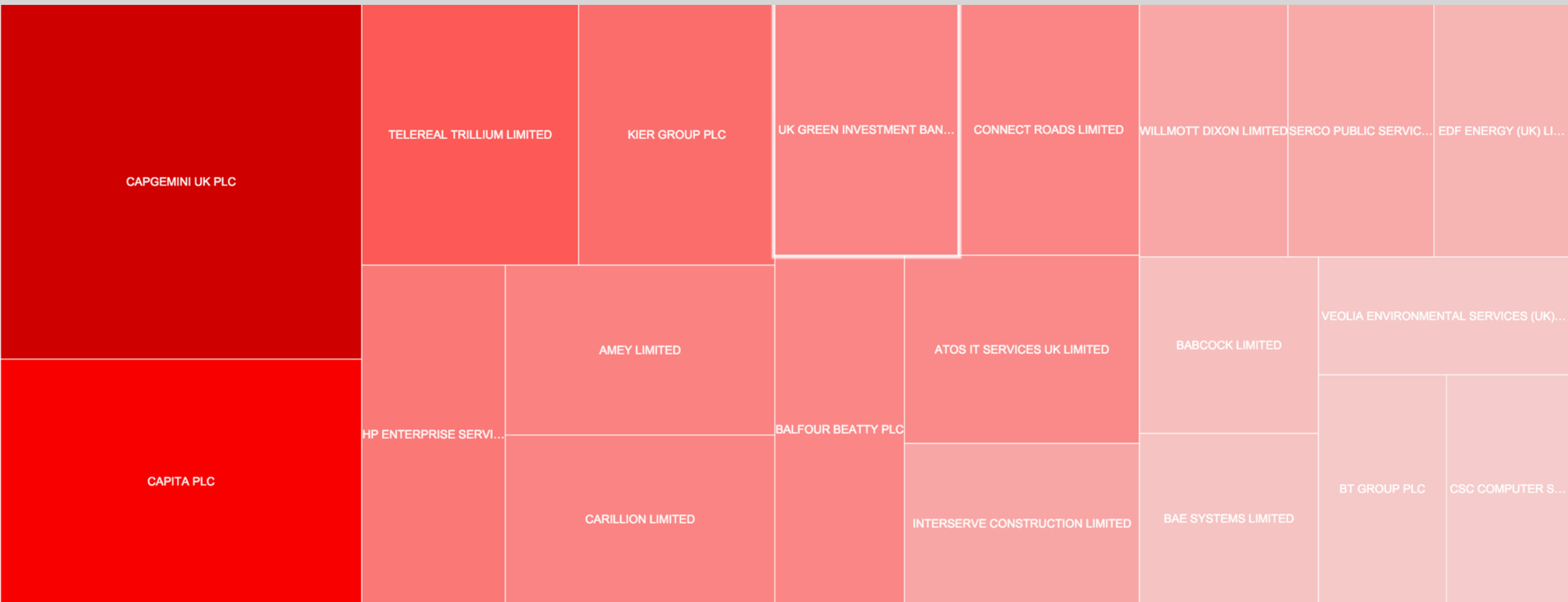
Small company spend by month - all Govt.



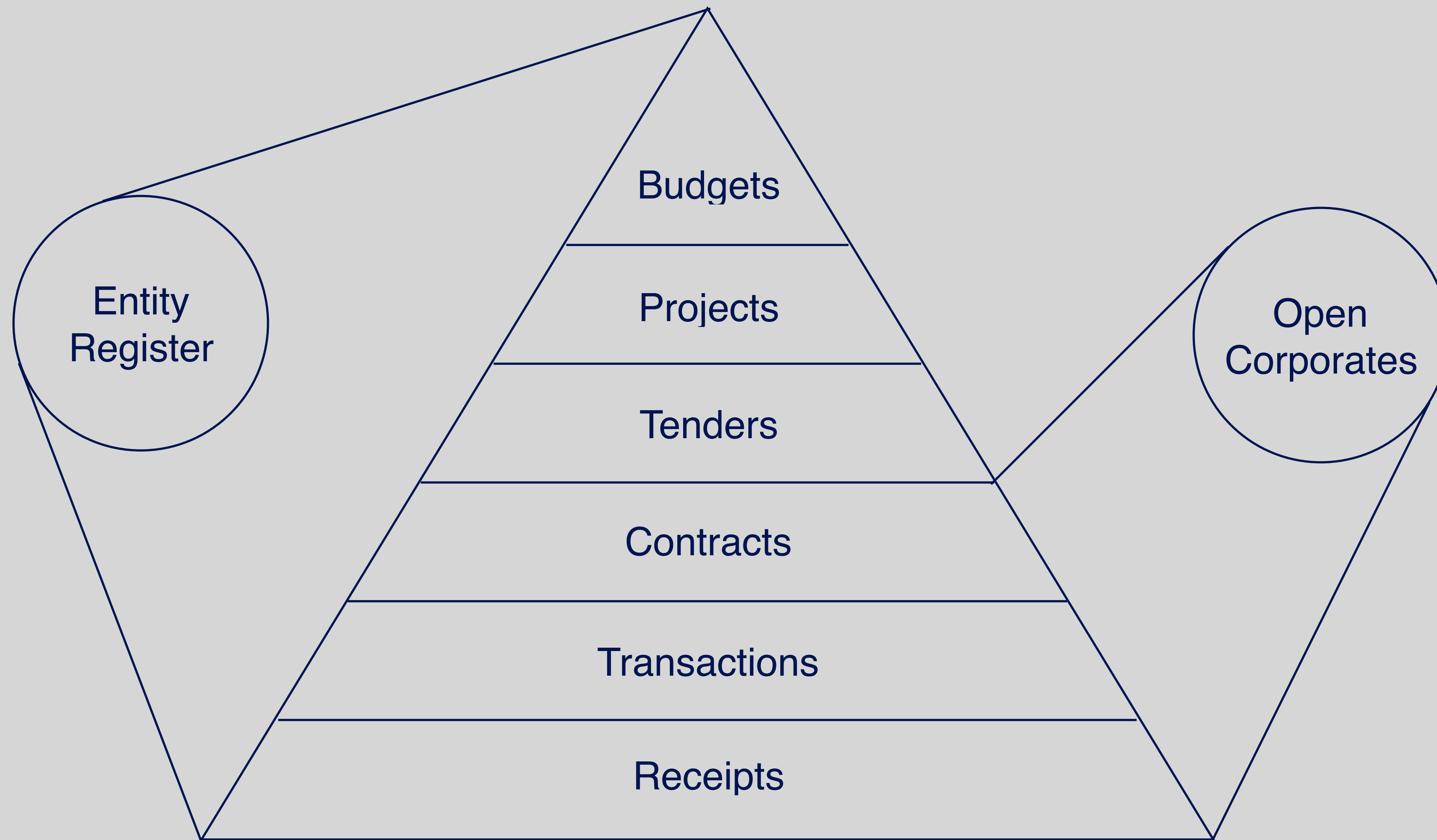
Competitiveness in public purchasing



Competitiveness in public purchasing



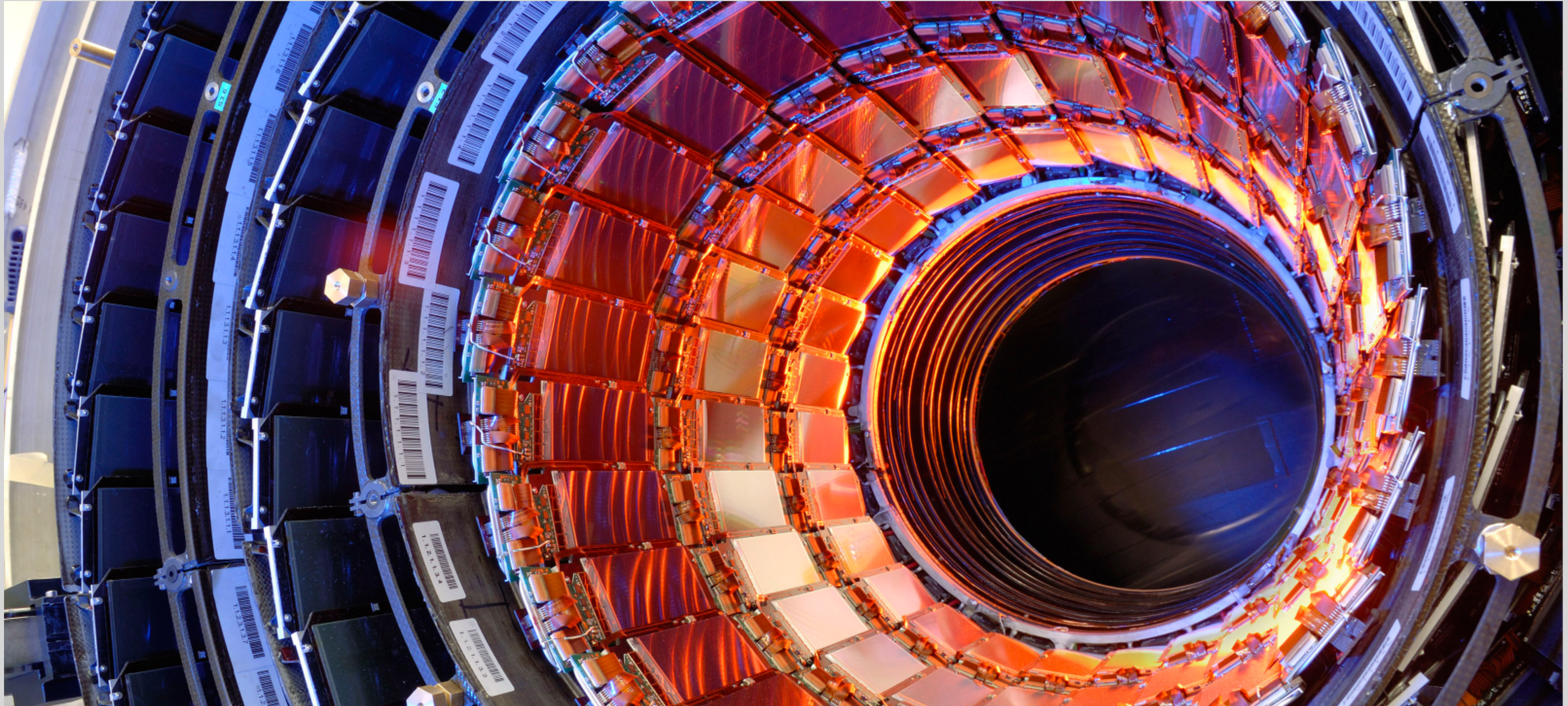
Our vision:



Information asymmetry.



How open data overcomes asymmetry



What have we found?

3,045

Unique domains hosting UK tenders since 2007

What have we found?

68,412

Unique names used by public sector bodies since 2007

What have we found?

30%

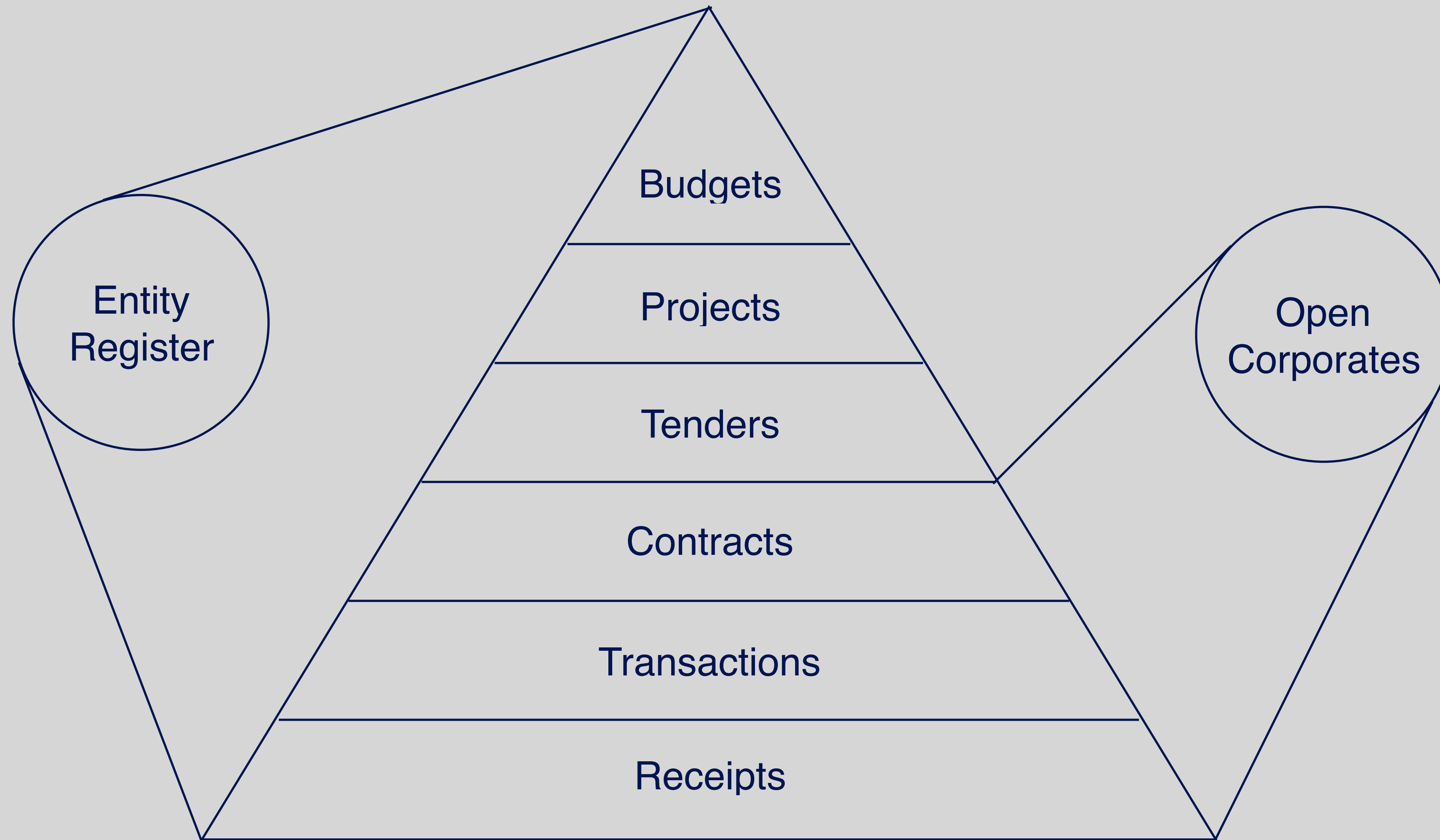
Of tenders have matching contract awards (TED)

What have we found?

1.5%

Of contract awards have value and winner details (TED)

Our vision:



Information asymmetry.



Spend Network

Making sense of the world's spending data